

Company Overview

COI Energy is the first energy on-demand marketplace that enables businesses and utilities to buy, sell and gift energy capacity where it is needed. What better way to motivate customers to engage with their electric utility company than delivering real value to them by putting money in their pockets?

COI Energy's patent-pending technology, the COI OptimizerTM, sets the company apart from its competitors by unlocking the power of energy assets in buildings to generate cash. COI Energy has become the "Lyft of Energy" because of its unique ability to create cash flow from excess energy capacity. The COI OptimizerTM is a cloud based solution that provides Utility companies a fast, simple and cost effective way to intelligently manage their in-house demand management programs.

The values that guide us and everything we do:

- 1. Put Customers First
- 2. Employee Empowerment
- 3. Thrive on Innovation
- 4. Integrity
- 5. Transparency
- 6. Give Back and Pay it Forward
- 7. Lead with Excellence

Project Manager Intern

Project Managers provide oversight and relationship management for high-visibility energy management hardware and software deployment projects. Each assignment requires the coordination among multiple parties including the customer, electrical contractors, electric power companies, permitting and regulatory officials, and COI Energy staff.

Project Managers are also expected to become conversant in how IoT devices are used to support energy markets and understand all associated regulations related to distributed generation and retail electricity markets including demand response, energy efficiency and renewable energy. Candidates will have a track record of successfully managing multiple parallel short-term projects while communicating project status and expectations both in and out of the organization. Attention to detail and follow-up is essential to the success of this role.



Essential Functions and Duties:

Manage some aspects of the customer experience at COI Energy with the PM, including assistance with energy management services, coordination of the installation of COI Energy hardware/software at customer facilities, and continual customer communication. Work with the field operations team to optimize metering configurations to best serve our customers. Understand contractual and regulatory issues relating to the regional grid operator, our customers, and other parties. Troubleshoot various components related to energy management including but not limited to networking devices, control & monitoring systems, automatic transfer switches, and backup generators. Represent a team who strives for Operational Excellence and first-class Customer Service. Effective communication skills are critical and required.

Required Skills/Qualifications:

- In pursuit of BA/BS in engineering, sciences, statistics, mathematics, economics, computer science, or other related fields.
- A proven track record demonstrating the ability to work in a fast paced, forward moving environment with the ability to quickly learn new technology.
- Outstanding communication skills with the proven ability to utilize these skills across groups within and outside the organization.
- Strong problem-solving and organizational skills.
- Broad understanding of business considerations when implementing new systems.
- Ability to apply creativity and objectivity while solving technical problems.

Desired Qualifications:

- Electrical design, project contracting, Computer and networking experience.
- Embedded Software experience.

Send resume to coi@coienergyservices.com